

Business Law

LAP 15 – Contracts for the Sale of Goods



Name _____

Period _____

Date Started _____

Date Completed _____

DoDEA Standards

- ◆PT2a Engage in higher order thinking and will apply problem-solving strategies in purposeful ways, both in situations where the problem and desirable solutions are clearly evident and in situations requiring a creative approach to achieve an outcome.
- ◆PT3c Incorporate appropriate leadership and supervision techniques, customer-service strategies, and standards of personal ethics to communicate effectively.
- ◆PT5e Abide by and apply the principles of law as a citizen of a global community.

Objectives

- ◆ Determine when to apply the law of sales under the Uniform Commercial Code.
- ◆ Describe the special rules for contracts for the sale of goods.
- ◆ Differentiate between passage of title and risk of loss.
- ◆ Outline the remedies available when someone breaches a sales contract.

Text - Understanding Business and Personal Law**Resource** - Chapter 15

Time Frame - 3 hours (suggested) for textbook assignment
 - 1 hour (suggested) for People's Court Video 1

Introduction - Chapter 15 explains when to apply the law of sales under the Uniform Commercial Code and describes the special rules for contracts for the sale of goods.

Turn in completed activities as directed by instructor.

- _____ Read Chapter 15, Contracts of the Sale of Goods, pages 196-208
- _____ Read Review Summary, pages 208-209
- _____ View Video: People's Court, Videotape 1 – Case 4, “Polly Wants a Doctor”
- _____ Complete Video Guide Sheet “Polly Wants a Doctor”
- _____ Complete Workbook pages 41-42
- _____ Complete Applying Critical Thinking Skills, page 210, questions 1, 3 and 4
- _____ Complete Applying Analytical Skills, page 210
- _____ Complete Cases in Point, do all
- _____ Complete Cases to Judge, do all
- _____ Complete Chapter 15 Test

Self Assessment – “I /I can...”

- _____ determine when to apply the law of sales under the Uniform Commercial Code.
- _____ describe the special rules for contracts for the sale of goods.
- _____ differentiate between passage of title and risk of loss.
- _____ outline the remedies available when someone breaches a sales contract.