

## Business Law

### LAP 21 – Creation of an Agency



Name \_\_\_\_\_

Period \_\_\_\_\_

Date Started \_\_\_\_\_

Date Completed \_\_\_\_\_

**DoDEA Standards**

- ◆PT3a Communicate ideas to justify position, persuade and convince others, and responsibly challenge existing procedures and policies.
- ◆PT3c Incorporate appropriate leadership and supervision techniques, customer-service strategies, and standards of personal ethics to communicate effectively.
- ◆PT5e Abide by and apply the principles of law as a citizen of a global community.
- ◆PT5j Demonstrate and advocate for legal and ethical behaviors among peers, family, and community regarding the use of technology and information.

**Objectives**

- ◆ Describe how an agency relationship works.
- ◆ Distinguish between the master-servant relationship and the proprietor-independent contractor relationship.
- ◆ Differentiate between general agents and special agents.
- ◆ Distinguish among subagents, agent's agents, and co-agents.
- ◆ Explain how agency relationships are created.

**Text** - Understanding Business and Personal Law**Resource** - Chapter 21

**Time Frame** - 3 hours (suggested) for textbook assignment  
 - 1 hour (suggested) for People's Court Video 1

**Introduction** - If you have ever acted in another's place or had another person act in your place, you have been involved in an "agent" relationship.

Turn in completed activities as directed by instructor.

- \_\_\_\_\_ Read Chapter 21, Creation of an Agency, pages 294- 306
- \_\_\_\_\_ Read Review Summary, page 306-307
- \_\_\_\_\_ View Video: People's Court, Videotape 1- Case 5, "The Lamps That Got Away"
- \_\_\_\_\_ Complete Video Guide Sheet for "The Lamps That Got Away"
- \_\_\_\_\_ Complete Workbook pages 59-60
- \_\_\_\_\_ Complete Applying Critical Thinking Skills, page 308, questions 1, 2, and 4
- \_\_\_\_\_ Complete Cases in Point - All
- \_\_\_\_\_ Complete Cases to Judge - All
- \_\_\_\_\_ Complete Chapter 21 Test

**Self Assessment – “I /I can...”**

- \_\_\_\_\_ describe how an agency relationship works.
- \_\_\_\_\_ distinguish between the master-servant relationship and the proprietor-independent contractor relationship.
- \_\_\_\_\_ differentiate between general agents and special agents.
- \_\_\_\_\_ distinguish among subagents, agent’s agents, and co-agents.
- \_\_\_\_\_ explain how agency relationships are created.