

<b>SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS</b> <b>OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, &amp; 30</b>				1. REQUISITION NUMBER HE1254-2004103-2501	PAGE 1 OF 52	
2. CONTRACT NO. HE1254-05-D-0020	3. AWARD/EFFECTIVE DATE June 10, 2005	4. ORDER NUMBER	5. SOLICITATION NUMBER HE1254-04-R-0064	6. SOLICITATION ISSUE DATE SEP 15, 2004		
7. FOR SOLICITATION INFORMATION CALL: a. NAME Peter Kho peter.kho@hq.dodea.edu		b. TELEPHONE NUMBER (No collect calls) 703-588-3628		8. OFFER DUE DATE/ LOCAL TIME NOV 16, 2004 3:00 PM ET		
9. ISSUED BY DoD Education Activity Attn: Headquarters Procurement Branch 4040 North Fairfax Drive Arlington VA 22203-1613		CODE HE1254	10. THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: % FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> HUBZONE SMALL BUSINESS <input type="checkbox"/> 8(A) NAICS: 511130 SIZE STANDARD:		11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input checked="" type="checkbox"/> SEE SCHEDULE <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP	
15. DELIVER TO SEE SCHEDULE		CODE	16. ADMINISTERED BY DoD Education Activity Attn: Procurement Division 4040 North Fairfax Drive Arlington VA 22203-1635		CODE HE1254	
17a. CONTRACTOR/OFFEROR Hal Leonard Corporation 7777 W. Bluemond Rd Milwaukee WI 53213-3400		CODE 00000749	FACILITY CODE TIN: 39-1776304 DUNS: 048169056 CAGE: 8N305	18a. PAYMENT WILL BE MADE BY Payment will be made by Government Purchase Card VA CODE PCard		
TELEPHONE NO. 414-774-3630 x498 <input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER		18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM				
19. ITEM NO. Please	20. SCHEDULE OF SUPPLIES/SERVICES see continuation page for line item details.		21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
<i>(Use Reverse and/or Attach Additional Sheets as Necessary)</i>						
25. ACCOUNTING AND APPROPRIATION DATA See Individual Delivery Orders				26. TOTAL AWARD AMOUNT (For Govt. Use Only)		
<input type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA		<input type="checkbox"/> ARE		<input type="checkbox"/> ARE NOT ATTACHED		
<input checked="" type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA		<input checked="" type="checkbox"/> ARE		<input type="checkbox"/> ARE NOT ATTACHED		
<input type="checkbox"/> 28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.			<input type="checkbox"/> 29. AWARD OF CONTRACT: REF. Your OFFER DATED <u>Nov 9th 2004</u> . YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:			
30a. SIGNATURE OF OFFEROR/CONTRACTOR			31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER) 			
30b. NAME AND TITLE OF SIGNER (Type or print)		30c. DATE SIGNED	31b. NAME OF CONTRACTING OFFICER (Type or print) Vicki Liedel		31c. DATE SIGNED <u>13 Nov 2005</u>	

**SOLICITATION/CONTRACT/ORDER FOR COMMERCIAL ITEMS**  
**OFFEROR TO COMPLETE BLOCKS 12, 17, 23, 24, & 30**

2. CONTRACT NO.	3. AWARD/EFFECTIVE DATE	4. ORDER NUMBER	5. REQUISITION NUMBER HE1254-2004103-2501	6. SOLICITATION NUMBER HE1254-04-R-0064	6. SOLICITATION ISSUE DATE Sep 15, 2004
7. FOR SOLICITATION INFORMATION CALL:		a. NAME Carl W. Toepel Carl.Toepel@hq.dodea.edu	b. TELEPHONE NUMBER (No collect calls) (703) 588-3604		8. OFFER DUE DATE/ LOCAL TIME NOV 16, 2004 3:00 PM ET

9. ISSUED BY DoD Education Activity Attn: Headquarters Procurement Branch 4040 North Fairfax Drive Arlington VA 22203-1613	CODE HE1254	10. THIS ACQUISITION IS <input checked="" type="checkbox"/> UNRESTRICTED <input type="checkbox"/> SET ASIDE: % FOR <input type="checkbox"/> SMALL BUSINESS <input type="checkbox"/> HUBZONE SMALL BUSINESS <input type="checkbox"/> 8(A) NAICS: 511130 SIZE STANDARD:	11. DELIVERY FOR FOB DESTINATION UNLESS BLOCK IS MARKED <input checked="" type="checkbox"/> SEE SCHEDULE <input type="checkbox"/> 13a. THIS CONTRACT IS A RATED ORDER UNDER DPAS (15 CFR 700) 13b. RATING 14. METHOD OF SOLICITATION <input type="checkbox"/> RFQ <input type="checkbox"/> IFB <input checked="" type="checkbox"/> RFP	12. DISCOUNT TERMS
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15. DELIVER TO SEE SCHEDULE	CODE	16. ADMINISTERED BY	CODE
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17a. CONTRACTOR/OFFEROR CODE	FACILITY CODE	18a. PAYMENT WILL BE MADE BY	CODE
HAL LEONARD CORPORATION TIN 7777 WEST BLUEMOUND RD 391776304 MILWAUKEE, WI 53213 TELEPHONE NO. 414-774-3630			

<input type="checkbox"/> 17b. CHECK IF REMITTANCE IS DIFFERENT AND PUT SUCH ADDRESS IN OFFER	18b. SUBMIT INVOICES TO ADDRESS SHOWN IN BLOCK 18a UNLESS BLOCK BELOW IS CHECKED <input type="checkbox"/> SEE ADDENDUM
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19. ITEM NO.	20. SCHEDULE OF SUPPLIES/SERVICES	21. QUANTITY	22. UNIT	23. UNIT PRICE	24. AMOUNT
Please	see continuation page for line item details.				
(Use Reverse and/or Attach Additional Sheets as Necessary)					

25. ACCOUNTING AND APPROPRIATION DATA	26. TOTAL AWARD AMOUNT (For Govt. Use Only)
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<input checked="" type="checkbox"/> 27a. SOLICITATION INCORPORATES BY REFERENCE FAR 52.212-1, 52.212-4. FAR 52.212-3 AND 52.212-5 ARE ATTACHED. ADDENDA	<input checked="" type="checkbox"/> ARE	<input type="checkbox"/> ARE NOT ATTACHED
<input type="checkbox"/> 27b. CONTRACT/PURCHASE ORDER INCORPORATES BY REFERENCE FAR 52.212-4. FAR 52.212-5 IS ATTACHED. ADDENDA	<input type="checkbox"/> ARE	<input type="checkbox"/> ARE NOT ATTACHED

<input checked="" type="checkbox"/> 28. CONTRACTOR IS REQUIRED TO SIGN THIS DOCUMENT AND RETURN 3 COPIES TO ISSUING OFFICE. CONTRACTOR AGREES TO FURNISH AND DELIVER ALL ITEMS SET FORTH OR OTHERWISE IDENTIFIED ABOVE AND ON ANY ADDITIONAL SHEETS SUBJECT TO THE TERMS AND CONDITIONS SPECIFIED HEREIN.	<input type="checkbox"/> 29. AWARD OF CONTRACT: REF. OFFER DATED _____ YOUR OFFER ON SOLICITATION (BLOCK 5), INCLUDING ANY ADDITIONS OR CHANGES WHICH ARE SET FORTH HEREIN, IS ACCEPTED AS TO ITEMS:
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30a. SIGNATURE OF OFFEROR/CONTRACTOR 	31a. UNITED STATES OF AMERICA (SIGNATURE OF CONTRACTING OFFICER)		
30b. NAME AND TITLE OF SIGNER (Type or print) DANIEL J BAUER SRVP/CEO	30c. DATE SIGNED 11/9/04	31b. NAME OF CONTRACTING OFFICER (Type or print)	31c. DATE SIGNED

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
	Accounting and Appropriation Data: See Individual Delivery Orders				
	Grades 7-12 INSTRUMENTAL MUSIC PROGRAM				
0001	Teacher's edition: Instrumental Music	1.00	LT	NSP	NSP
0001AA	Conductor: EE2000 Band w/DVD, BK1, TE ISBN: 0-634-00310-0	67.00	EA	34.95	2,341.65
0001AB	Conductor: EE2000 Band, Bk 2, TE ISBN: 0-634-01238-X	67.00	EA	29.95	2,006.65
0001AC	Teacher's Manual: EE2000 Strings w/ DVD, Bk 1, TE ISBN: 0-634-03816-8	10.00	EA	29.95	299.50
0001AD	Teacher's Manual: EE2000 Strings, Bk2, TE ISBN: 0-634-05263-2	10.00	EA	24.95	249.50
0002	Student Band Instrument Music Text Book 1	1.00	LT	NSP	NSP
0002AA	Flute: EE2000 Band w/DVD, BK1, SE ISBN: 0-634-00311-9	200.00	EA	7.95	1,590.00
0002AB	Oboe (2 CDs): EE2000 Band w/ DVD, Bk 1, SE ISBN: 0-634-00312-7	136.00	EA	8.95	1,217.20
0002AC	Bassoon: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00313-5	136.00	EA	7.95	1,081.20
0002AD	Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00314-3	200.00	EA	7.95	1,590.00
0002AE	Alto Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00315-1	136.00	EA	7.95	1,081.20
0002AF	Bass Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00316-X	136.00	EA	7.95	1,081.20
0002AG	Alto Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00317-8	250.00	EA	7.95	1,987.50

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
0002AH	Tenor Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00318-6	165.00	EA	7.95	1,311.75
0002AJ	Bari Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00319-4	165.00	EA	7.95	1,311.75
0002AK	Trumpet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00320-8	200.00	EA	7.95	1,590.00
0002AL	F Horn (2CDs): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00321-6	165.00	EA	8.95	1,476.75
0002AM	Trombone: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00322-4	165.00	EA	7.95	1,311.75
0002AN	Baritone BC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00323-2	165.00	EA	7.95	1,311.75
0002AP	Baritone TC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00324-0	165.00	EA	7.95	1,311.75
0002AQ	Tuba: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00325-9	80.00	EA	7.95	636.00
0002AR	Electric Bass: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00326-7	80.00	EA	7.95	636.00
0002AS	Percussion (incl Mallets): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00327-5	165.00	EA	14.95	2,466.75
0003	Student Band Instrument Music Text Book 2	1.00	LT	NSP	NSP
0003AA	Flute: EE2000 Band w/DVD, BK2, SE ISBN: 0-634-01285-1	200.00	EA	6.95	1,390.00
0003AB	Oboe: EE2000 Band w/ DVD, Bk 2, SE ISBN: 0-634-01286-X	136.00	EA	6.95	945.20
0003AC	Bassoon: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01287-8	136.00	EA	6.95	945.20
0003AD					

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
	Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01288-6	200.00	EA	6.95	1,390.00
0003AE	Alto Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01289-4	136.00	EA	6.95	945.20
0003AF	Bass Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01290-8	136.00	EA	6.95	945.20
0003AG	Alto Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01291-6	250.00	EA	6.95	1,737.50
0003AH	Tenor Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01292-4	165.00	EA	6.95	1,146.75
0003AJ	Bari Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01293-2	165.00	EA	6.95	1,146.75
0003AK	Trumpet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01294-0	200.00	EA	6.95	1,390.00
0003AL	F Horn: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01295-9	165.00	EA	6.95	1,146.75
0003AM	Trombone: EE200 Band, BK2, SE ISBN: 0-634-01296-7	165.00	EA	6.95	1,146.75
0003AN	Baritone BC: EE200 Band, BK2, SE ISBN: 0-634-01297-5	165.00	EA	6.95	1,146.75
0003AP	Baritone TC: EE200 Band, BK2, SE ISBN: 0-634-01298-3	165.00	EA	6.95	1,146.75
0003AQ	Tuba: EE200 Band, BK2, SE ISBN: 0-634-01299-1	80.00	EA	6.95	556.00
0003AR	Electric Bass: EE200 Band, BK2, SE ISBN: 0-634-01300-9	80.00	EA	6.95	556.00
0003AS	Percussion (incl Mallets): EE200 Band, BK2, SE ISBN: 0-634-01301-7	165.00	EA	14.95	2,466.75
0004	Student String Instrument Music text. Book 1.	1.00	LT	NSP	NSP

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
0004AA	Violin: EE2000 Strings, Bk1, w/DVD, SE ISBN: 0-634-03817-6	50.00	EA	7.95	397.50
0004AB	Viola: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03818-4	20.00	EA	7.95	159.00
0004AC	Cello: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03819-2	20.00	EA	7.95	159.00
0004AD	Double Bass: EE2000 Strings, Bk 1 w/DVD, SE ISBN: 0-634-03820-6	15.00	EA	7.95	119.25
0005	Student String Instrument Music text. Book 2.	1.00	LT	NSP	NSP
0005AA	Violin: EE2000 Strings, Bk2, SE ISBN: 0-634-05265-9	50.00	EA	6.95	347.50
0005AB	Viola: EE2000 Strings, Bk2, SE ISBN: 0-634-05266-7	20.00	EA	6.95	139.00
0005AC	Cello: EE2000 Strings, Bk2, SE ISBN: 0-634-05267-5	20.00	EA	6.95	139.00
0005AD	Double Bass: EE2000 Strings, Bk 2, SE ISBN: 0-634-05268-3	15.00	EA	6.95	104.25
0006	Teacher's Edition: Technique Development	1.00	LT	NSP	NSP
0006AA	Conductor: EE2000 Band, Essential Technique, TE ISBN: 0-634-04361-7	67.00	EA	29.95	2,006.65
0006AB	Teacher's Manual, EE2000 Strings, Essential Technique, TE ISBN: 0-634-06926-8	10.00	EA	24.95	249.50
0007	Student Technique Development Text Essential Elements 2000 for Band, Essential Technique	1.00	LT	NSP	NSP
0007AA	Flute: EE2000 Band, Essential Technique, SE ISBN: 0-634-04410-9	460.00	EA	6.95	3,197.00

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
0007AB	Oboe: EE2000 Band, Essential Technique, SE ISBN: 0-634-04362-5	130.00	EA	6.95	903.50
0007AC	Bassoon: EE2000 Band, Essential Technique, SE ISBN: 0-634-04411-7	130.00	EA	6.95	903.50
0007AD	Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04412-5	250.00	EA	6.95	1,737.50
0007AE	Alto Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04363-3	130.00	EA	6.95	903.50
0007AF	Bass Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04413-3	130.00	EA	6.95	903.50
0007AG	Alto Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04414-1	300.00	EA	6.95	2,085.00
0007AH	Tenor Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04415-X	170.00	EA	6.95	1,181.50
0007AJ	Bari Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04416-8	100.00	EA	6.95	695.00
0007AK	Trumpet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04417-6	250.00	EA	6.95	1,737.50
0007AL	F Horn: EE2000 Band, Essential Technique, SE ISBN: 0-634-04418-4	170.00	EA	6.95	1,181.50
0007AM	Trombone: EE2000 Band, Essential Technique, SE ISBN: 0-634-04419-2	170.00	EA	6.95	1,181.50
0007AN	Baritone BC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04420-6	170.00	EA	6.95	1,181.50
0007AP	Baritone TC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04421-4	170.00	EA	6.95	1,181.50
0007AQ	Tuba: EE2000 Band, Essential Technique, SE ISBN: 0-634-04422-2	100.00	EA	6.95	695.00

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
0007AR	Electric Bass: EE2000 Band, Essential Technique, SE ISBN: 0-634-04364-1	100.00	EA	6.95	695.00
0007AS	Percussion (incl Mallets): EE2000 Band, Essential Technique, SE ISBN: 0-634-04423-0	170.00	EA	14.95	2,541.50
0008	Student Technique Development Text Essential Elements 2000 for Strings - Essential Technique	1.00	LT	NSP	NSP
0008AA	Violin: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06929-2	50.00	EA	6.95	347.50
0008AB	Viola: EE2000 Strings, Essential Techniques SE ISBN: 0-634-06930-6	20.00	EA	6.95	139.00
0008AC	Cello: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06931-4	20.00	EA	6.95	139.00
0008AD	Double Bass: EE2000 Strings, Essential Technique ISBN: 0-634-06932-2	15.00	EA	6.95	104.25
0009	Teacher's Resource Package/Materials	1.00	BD	NSP	NSP
0009AA	Hal Leonard EE Web site (www.essentialelementsonline.com)	1.00	EA	NSP	NSP
0009AB	Piano Accompaniment: EE2000 Plus for Band, Bk 1 ISBN: 0-634-00329-1	67.00	EA	10.95	733.65
0009AC	Piano Accompaniment: EE2000 Band, Bk 2, SE ISBN: 0-634-01240-1	67.00	EA	10.95	733.65
0009AD	Piano Accompaniment: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-03821-4	10.00	EA	12.95	129.50
0009AE	Piano Accompaniment: EE2000 Strings, Bk 2 ISBN: 0-634-05270-5	10.00	EA	12.95	129.50
0009AF	Piano Accompaniment: EE2000 Strings, Essential Technique	10.00	EA	12.95	129.50

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
0010	Assessment materials	1.00	LT	NSP	NSP
0010AA	Teacher Resource Kit: EE2000 Plus for Band, Bk 1 ISBN: 0-634-01118-9	67.00	EA	19.95	1,336.65
0010AB	Teacher's Resource Kit: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-06894-6	67.00	EA	19.95	1,336.65
0011	Training module (CD ROM, DVD, Video format) for use by DoDEA to train individuals or small groups in the use of the adopted materials	67.00	EA	75.00	5,025.00
0012	Staff Development Training	1.00	LT	NTE 25,000.00	NTE 25,000.00
0013	Travel Costs	1.00	LT	NTE 12,000.00	NTE 12,000.00
0014	Estimated Shipping Costs (15%) To be determined on individual deliver orders	1.00	LT	16,410.00	16,410.00
0015	Set of Program Software	2.00	EA	0.00	0.00
0016	Set of Program Instructional Materials	18.00	EA	0.00	0.00
0017	Transition Plan	1.00	EA	0.00	0.00
0018	Staff Development Plan	1.00	EA	0.00	0.00
0019	Correlations  Option Year One Date of Option Exercise through one year. Grades 7-12 INSTRUMENTAL MUSIC PROGRAM	1.00	EA	600.00	600.00
1001	Teacher's edition: Instrumental Music	1.00	LT	NSP	OPT NSP
1001AA	Conductor: EE2000 Band w/DVD, BK1, TE ISBN: 0-634-00310-0	7.00	EA	34.95	OPT 244.65
1001AB	Conductor: EE2000 Band, Bk 2, TE	7.00	EA	29.95	OPT 209.65

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
	ISBN: 0-634-01238-X				
1001AC	Teacher's Manual: EE2000 Strings w/ DVD, Bk 1, TE ISBN: 0-634-03816-8	1.00	EA	29.95	OPT 29.95
1001AD	Teacher's Manual: EE2000 Strings, Bk2, TE ISBN: 0-634-05263-2	1.00	EA	24.95	OPT 24.95
1002	Student Band Instrument Music Text Book 1	1.00	LT	NSP	OPT NSP
1002AA	Flute: EE2000 Band w/DVD, BK1, SE ISBN: 0-634-00311-9	20.00	EA	7.95	OPT 159.00
1002AB	Oboe (2 CDs): EE2000 Band w/ DVD, Bk 1, SE ISBN: 0-634-00312-7	14.00	EA	8.95	OPT 125.30
1002AC	Bassoon: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00313-5	14.00	EA	7.95	OPT 111.30
1002AD	Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00314-3	20.00	EA	7.95	OPT 159.00
1002AE	Alto Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00315-1	14.00	EA	7.95	OPT 111.30
1002AF	Bass Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00316-X	14.00	EA	7.95	OPT 111.30
1002AG	Alto Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00317-8	25.00	EA	7.95	OPT 198.75
1002AH	Tenor Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00318-6	17.00	EA	7.95	OPT 135.15
1002AJ	Bari Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00319-4	17.00	EA	7.95	OPT 135.15

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1002AK	Trumpet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00320-8	20.00	EA	7.95	OPT 159.00
1002AL	F Horn (2CDs): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00321-6	17.00	EA	8.95	OPT 152.15
1002AM	Trombone: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00322-4	17.00	EA	7.95	OPT 135.15
1002AN	Baritone BC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00323-2	17.00	EA	7.95	OPT 135.15
1002AP	Baritone TC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00324-0	17.00	EA	7.95	OPT 135.15
1002AQ	Tuba: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00325-9	8.00	EA	7.95	OPT 63.60
1002AR	Electric Bass: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00326-7	8.00	EA	7.95	OPT 63.60
1002AS	Percussion (incl Mallets): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00327-5	17.00	EA	14.95	OPT 254.15
1003	Student Band Instrument Music Text Book 2	1.00	LT	NSP	OPT NSP
1003AA	Flute: EE2000 Band w/DVD, BK2, SE ISBN: 0-634-01285-1	20.00	EA	6.95	OPT 139.00
1003AB	Oboe: EE2000 Band w/ DVD, Bk 2, SE ISBN: 0-634-01286-X	14.00	EA	6.95	OPT 97.30
1003AC	Bassoon: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01287-8	14.00	EA	6.95	OPT 97.30
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1003AD	Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01288-6	20.00	EA	6.95	139.00
1003AE	Alto Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01289-4	14.00	EA	6.95	97.30 OPT
1003AF	Bass Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01290-8	14.00	EA	6.95	97.30 OPT
1003AG	Alto Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01291-6	25.00	EA	6.95	173.75 OPT
1003AH	Tenor Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01292-4	17.00	EA	6.95	118.15 OPT
1003AJ	Bari Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01293-2	17.00	EA	6.95	118.15 OPT
1003AK	Trumpet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01294-0	20.00	EA	6.95	139.00 OPT
1003AL	F Horn: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01295-9	17.00	EA	6.95	118.15 OPT
1003AM	Trombone: EE200 Band, BK2, SE ISBN: 0-634-01296-7	17.00	EA	6.95	118.15 OPT
1003AN	Baritone BC: EE200 Band, BK2, SE ISBN: 0-634-01297-5	17.00	EA	6.95	118.15 OPT
1003AP	Baritone TC: EE200 Band, BK2, SE ISBN: 0-634-01298-3	17.00	EA	6.95	118.15 OPT
1003AQ	Tuba: EE200 Band, BK2, SE ISBN: 0-634-01299-1	8.00	EA	6.95	55.60 OPT
1003AR	Electric Bass: EE200 Band, BK2, SE ISBN: 0-634-01300-9	8.00	EA	6.95	55.60 OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1003AS	Percussion (incl Mallets): EE200 Band, BK2, SE ISBN: 0-634-01301-7	17.00	EA	14.95	OPT 254.15
1004	Student String Instrument Music text. Book 1.	1.00	LT	NSP	OPT NSP
1004AA	Violin: EE2000 Strings, Bk1, w/DVD, SE ISBN: 0-634-03817-6	5.00	EA	7.95	OPT 39.75
1004AB	Viola: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03818-4	2.00	EA	7.95	OPT 15.90
1004AC	Cello: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03819-2	2.00	EA	7.95	OPT 15.90
1004AD	Double Bass: EE2000 Strings, Bk 1 w/DVD, SE ISBN: 0-634-03820-6	2.00	EA	7.95	OPT 15.90
1005	Student String Instrument Music text. Book 2.	1.00	LT	NSP	OPT NSP
1005AA	Violin: EE2000 Strings, Bk2, SE ISBN: 0-634-05265-9	5.00	EA	6.95	OPT 34.75
1005AB	Viola: EE2000 Strings, Bk2, SE ISBN: 0-634-05266-7	2.00	EA	6.95	OPT 13.90
1005AC	Cello: EE2000 Strings, Bk2, SE ISBN: 0-634-05267-5	2.00	EA	6.95	OPT 13.90
1005AD	Double Bass: EE2000 Strings, Bk 2, SE ISBN: 0-634-05268-3	2.00	EA	6.95	OPT 13.90
1006	Teacher's Edition: Technique Development	1.00	LT	NSP	OPT NSP

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1006AA	Conductor: EE2000 Band, Essential Technique, TE ISBN: 0-634-04361-7	7.00	EA	29.95	OPT 209.65
1006AB	Teacher's Manual, EE2000 Strings, Essential Technique, TE ISBN: 0-634-06926-8	1.00	EA	24.95	OPT 24.95
1007	Student Technique Development Text Essential Elements 2000 for Band, Essential Technique	1.00	LT	NSP	OPT NSP
1007AA	Flute: EE2000 Band, Essential Technique, SE ISBN: 0-634-04410-9	46.00	EA	6.95	OPT 319.70
1007AB	Oboe: EE2000 Band, Essential Technique, SE ISBN: 0-634-04362-5	13.00	EA	6.95	OPT 90.35
1007AC	Bassoon: EE2000 Band, Essential Technique, SE ISBN: 0-634-04411-7	13.00	EA	6.95	OPT 90.35
1007AD	Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04412-5	25.00	EA	6.95	OPT 173.75
1007AE	Alto Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04363-3	13.00	EA	6.95	OPT 90.35
1007AF	Bass Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04413-3	13.00	EA	6.95	OPT 90.35
1007AG	Alto Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04414-1	30.00	EA	6.95	OPT 208.50
1007AH	Tenor Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04415-X	17.00	EA	6.95	OPT 118.15
1007AJ	Bari Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04416-8	10.00	EA	6.95	OPT 69.50
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1007AK	Trumpet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04417-6	25.00	EA	6.95	173.75
1007AL	F Horn: EE2000 Band, Essential Technique, SE ISBN: 0-634-04418-4	17.00	EA	6.95	118.15 OPT
1007AM	Trombone: EE2000 Band, Essential Technique, SE ISBN: 0-634-04419-2	17.00	EA	6.95	118.15 OPT
1007AN	Baritone BC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04420-6	17.00	EA	6.95	118.15 OPT
1007AP	Baritone TC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04421-4	17.00	EA	6.95	118.15 OPT
1007AQ	Tuba: EE2000 Band, Essential Technique, SE ISBN: 0-634-04422-2	10.00	EA	6.95	69.50 OPT
1007AR	Electric Bass: EE2000 Band, Essential Technique, SE ISBN: 0-634-04364-1	10.00	EA	6.95	69.50 OPT
1007AS	Percussion (incl Mallets): EE2000 Band, Essential Technique, SE ISBN: 0-634-04423-0	17.00	EA	14.95	254.15 OPT
1008	Student Technique Development Text Essential Elements 2000 for Strings - Essential Technique	1.00	LT	NSP	NSP OPT
1008AA	Violin: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06929-2	5.00	EA	6.95	34.75 OPT
1008AB	Viola: EE2000 Strings, Essential Techniques SE ISBN: 0-634-06930-6	2.00	EA	6.95	13.90 OPT
1008AC	Cello: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06931-4	2.00	EA	6.95	13.90 OPT
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1008AD	Double Bass: EE2000 Strings, Essential Technique ISBN: 0-634-06932-2	2.00	EA	6.95	13.90
1009	Teacher's Resource Package/Materials	1.00	BD	NSP	OPT NSP
1009AA	Hal Leonard EE Web site (www.essentialementsonline.com)	1.00	EA	NSP	OPT NSP
1009AB	Piano Accompaniment: EE2000 Plus for Band, Bk 1 ISBN: 0-634-00329-1	7.00	EA	10.95	OPT 76.65
1009AC	Piano Accompaniment: EE2000 Band, Bk 2, SE ISBN: 0-634-01240-1	7.00	EA	10.95	OPT 76.65
1009AD	Piano Accompaniment: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-03821-4	1.00	EA	12.95	OPT 12.95
1009AE	Piano Accompaniment: EE2000 Strings, Bk 2 ISBN: 0-634-05270-5	1.00	EA	12.95	OPT 12.95
1009AF	Piano Accompaniment: EE2000 Strings, Essential Technique	1.00	EA	12.95	OPT 12.95
1010	Assessment materials	1.00	LT	NSP	OPT NSP
1010AA	Teacher Resource Kit: EE2000 Plus for Band, Bk 1 ISBN: 0-634-01118-9	7.00	EA	19.95	OPT 139.65
1010AB	Teacher's Resource Kit: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-06894-6	7.00	EA	19.95	OPT 139.65
1011	Training module (CD ROM, DVD, Video format) for use by DoDEA to train individuals or small groups in the use of the adopted materials	7.00	EA	75.00	OPT 525.00
1012	Staff Development Training	1.00	LT	NTE 25,000.00	NTE/OPT 25,000.00

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
1013	Travel Costs	1.00	LT	NTE 12,000.00	NTE/OPT 12,000.00
1014	Estimated Shipping Costs (15%) To be determined on individual deliver orders  Option Year Two Date of Option Exercise through one year. Grades 7-12 INSTRUMENTAL MUSIC PROGRAM	1.00	LT	5,100.00	OPT 5,100.00
2001	Teacher's edition: Instrumental Music	1.00	LT	NSP	OPT NSP
2001AA	Conductor: EE2000 Band w/DVD, BK1, TE ISBN: 0-634-00310-0	7.00	EA	34.95	OPT 244.65
2001AB	Conductor: EE2000 Band, Bk 2, TE ISBN: 0-634-01238-X	7.00	EA	29.95	OPT 209.65
2001AC	Teacher's Manual: EE2000 Strings w/ DVD, Bk 1, TE ISBN: 0-634-03816-8	1.00	EA	29.95	OPT 29.95
2001AD	Teacher's Manual: EE2000 Strings, Bk2, TE ISBN: 0-634-05263-2	1.00	EA	24.95	OPT 24.95
2002	Student Band Instrument Music Text Book 1	1.00	LT	NSP	OPT NSP
2002AA	Flute: EE2000 Band w/DVD, BK1, SE ISBN: 0-634-00311-9	20.00	EA	7.95	OPT 159.00
2002AB	Oboe (2 CDs): EE2000 Band w/ DVD, Bk 1, SE ISBN: 0-634-00312-7	14.00	EA	8.95	OPT 125.30
2002AC	Bassoon: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00313-5	14.00	EA	7.95	OPT 111.30
2002AD	Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00314-3	20.00	EA	7.95	OPT 159.00
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
2002AE	Alto Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00315-1	14.00	EA	7.95	111.30
2002AF	Bass Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00316-X	14.00	EA	7.95	111.30 OPT
2002AG	Alto Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00317-8	25.00	EA	7.95	198.75 OPT
2002AH	Tenor Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00318-6	17.00	EA	7.95	135.15 OPT
2002AJ	Bari Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00319-4	17.00	EA	7.95	135.15 OPT
2002AK	Trumpet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00320-8	20.00	EA	7.95	159.00 OPT
2002AL	F Horn (2CDs): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00321-6	17.00	EA	8.95	152.15 OPT
2002AM	Trombone: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00322-4	17.00	EA	7.95	135.15 OPT
2002AN	Baritone BC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00323-2	17.00	EA	7.95	135.15 OPT
2002AP	Baritone TC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00324-0	17.00	EA	7.95	135.15 OPT
2002AQ	Tuba: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00325-9	8.00	EA	7.95	63.60 OPT
2002AR	Electric Bass: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00326-7	8.00	EA	7.95	63.60 OPT
2002AS	Percussion (incl Mallets): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00327-5	17.00	EA	14.95	254.15 OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
2003	Student Band Instrument Music Text Book 2	1.00	LT	NSP	OPT NSP
2003AA	Flute: EE2000 Band w/DVD, BK2, SE ISBN: 0-634-01285-1	20.00	EA	6.95	OPT 139.00
2003AB	Oboe: EE2000 Band w/ DVD, Bk 2, SE ISBN: 0-634-01286-X	14.00	EA	6.95	OPT 97.30
2003AC	Bassoon: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01287-8	14.00	EA	6.95	OPT 97.30
2003AD	Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01288-6	20.00	EA	6.95	OPT 139.00
2003AE	Alto Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01289-4	14.00	EA	6.95	OPT 97.30
2003AF	Bass Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01290-8	14.00	EA	6.95	OPT 97.30
2003AG	Alto Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01291-6	25.00	EA	6.95	OPT 173.75
2003AH	Tenor Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01292-4	17.00	EA	6.95	OPT 118.15
2003AJ	Bari Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01293-2	17.00	EA	6.95	OPT 118.15
2003AK	Trumpet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01294-0	20.00	EA	6.95	OPT 139.00
2003AL	F Horn: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01295-9	17.00	EA	6.95	OPT 118.15

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
2003AM	Trombone: EE200 Band, BK2, SE ISBN: 0-634-01296-7	17.00	EA	6.95	OPT 118.15
2003AN	Baritone BC: EE200 Band, BK2, SE ISBN: 0-634-01297-5	17.00	EA	6.95	OPT 118.15
2003AP	Baritone TC: EE200 Band, BK2, SE ISBN: 0-634-01298-3	17.00	EA	6.95	OPT 118.15
2003AQ	Tuba: EE200 Band, BK2, SE ISBN: 0-634-01299-1	8.00	EA	6.95	OPT 55.60
2003AR	Electric Bass: EE200 Band, BK2, SE ISBN: 0-634-01300-9	8.00	EA	6.95	OPT 55.60
2003AS	Percussion (incl Mallets): EE200 Band, BK2, SE ISBN: 0-634-01301-7	17.00	EA	14.95	OPT 254.15
2004	Student String Instrument Music text. Book 1.	1.00	LT	NSP	OPT NSP
2004AA	Violin: EE2000 Strings, Bk1, w/DVD, SE ISBN: 0-634-03817-6	5.00	EA	7.95	OPT 39.75
2004AB	Viola: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03818-4	2.00	EA	7.95	OPT 15.90
2004AC	Cello: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03819-2	2.00	EA	7.95	OPT 15.90
2004AD	Double Bass: EE2000 Strings, Bk 1 w/DVD, SE ISBN: 0-634-03820-6	2.00	EA	7.95	OPT 15.90
2005	Student String Instrument Music text. Book 2.	1.00	LT	NSP	OPT NSP
2005AA	Violin: EE2000 Strings, Bk2, SE	5.00	EA	6.95	OPT 34.75

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
	ISBN: 0-634-05265-9				
2005AB	Viola: EE2000 Strings, Bk2, SE ISBN: 0-634-05266-7	2.00	EA	6.95	OPT 13.90
2005AC	Cello: EE2000 Strings, Bk2, SE ISBN: 0-634-05267-5	2.00	EA	6.95	OPT 13.90
2005AD	Double Bass: EE2000 Strings, Bk 2, SE ISBN: 0-634-05268-3	2.00	EA	6.95	OPT 13.90
2006	Teacher's Edition: Technique Development	1.00	LT	NSP	OPT NSP
2006AA	Conductor: EE2000 Band, Essential Technique, TE ISBN: 0-634-04361-7	7.00	EA	29.95	OPT 209.65
2006AB	Teacher's Manual, EE2000 Strings, Essential Technique, TE ISBN: 0-634-06926-8	1.00	EA	24.95	OPT 24.95
2007	Student Technique Development Text Essential Elements 2000 for Band, Essential Technique	1.00	LT	NSP	OPT NSP
2007AA	Flute: EE2000 Band, Essential Technique, SE ISBN: 0-634-04410-9	46.00	EA	6.95	OPT 319.70
2007AB	Oboe: EE2000 Band, Essential Technique, SE ISBN: 0-634-04362-5	13.00	EA	6.95	OPT 90.35
2007AC	Bassoon: EE2000 Band, Essential Technique, SE ISBN: 0-634-04411-7	13.00	EA	6.95	OPT 90.35
2007AD	Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04412-5	25.00	EA	6.95	OPT 173.75
2007AE	Alto Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04363-3	13.00	EA	6.95	OPT 90.35

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
2007AF	Bass Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04413-3	13.00	EA	6.95	OPT 90.35
2007AG	Alto Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04414-1	30.00	EA	6.95	OPT 208.50
2007AH	Tenor Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04415-X	17.00	EA	6.95	OPT 118.15
2007AJ	Bari Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04416-8	10.00	EA	6.95	OPT 69.50
2007AK	Trumpet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04417-6	25.00	EA	6.95	OPT 173.75
2007AL	F Horn: EE2000 Band, Essential Technique, SE ISBN: 0-634-04418-4	17.00	EA	6.95	OPT 118.15
2007AM	Trombone: EE2000 Band, Essential Technique, SE ISBN: 0-634-04419-2	17.00	EA	6.95	OPT 118.15
2007AN	Baritone BC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04420-6	17.00	EA	6.95	OPT 118.15
2007AP	Baritone TC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04421-4	17.00	EA	6.95	OPT 118.15
2007AQ	Tuba: EE2000 Band, Essential Technique, SE ISBN: 0-634-04422-2	10.00	EA	6.95	OPT 69.50
2007AR	Electric Bass: EE2000 Band, Essential Technique, SE ISBN: 0-634-04364-1	10.00	EA	6.95	OPT 69.50
2007AS	Percussion (incl Mallets): EE2000 Band, Essential Technique, SE ISBN: 0-634-04423-0	17.00	EA	14.95	OPT 254.15

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
2008	Student Technique Development Text Essential Elements 2000 for Strings - Essential Technique	1.00	LT	NSP	OPT NSP
2008AA	Violin: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06929-2	5.00	EA	6.95	OPT 34.75
2008AB	Viola: EE2000 Strings, Essential Techniques SE ISBN: 0-634-06930-6	2.00	EA	6.95	OPT 13.90
2008AC	Cello: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06931-4	2.00	EA	6.95	OPT 13.90
2008AD	Double Bass: EE2000 Strings, Essential Technique ISBN: 0-634-06932-2	2.00	EA	6.95	OPT 13.90
2009	Teacher's Resource Package/Materials	1.00	BD	NSP	OPT NSP
2009AA	Hal Leonard EE Web site (www.essentialelementsonline.com)	1.00	EA	NSP	OPT NSP
2009AB	Piano Accompaniment: EE2000 Plus for Band, Bk 1 ISBN: 0-634-00329-1	7.00	EA	10.95	OPT 76.65
2009AC	Piano Accompaniment: EE2000 Band, Bk 2, SE ISBN: 0-634-01240-1	7.00	EA	10.95	OPT 76.65
2009AD	Piano Accompaniment: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-03821-4	1.00	EA	12.95	OPT 12.95
2009AE	Piano Accompaniment: EE2000 Strings, Bk 2 ISBN: 0-634-05270-5	1.00	EA	12.95	OPT 12.95
2009AF	Piano Accompaniment: EE2000 Strings, Essential Technique	1.00	EA	12.95	OPT 12.95
2010	Assessment materials	1.00	LT	NSP	OPT NSP

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
2010AA	Teacher Resource Kit: EE2000 Plus for Band, Bk 1 ISBN: 0-634-01118-9	7.00	EA	19.95	OPT 139.65
2010AB	Teacher's Resource Kit: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-06894-6	7.00	EA	19.95	OPT 139.65
2011	Training module (CD ROM, DVD, Video format) for use by DoDEA to train individuals or small groups in the use of the adopted materials	67.00	EA	75.00	OPT 5,025.00
2012	Staff Development Training	1.00	LT	NTE 25,000.00	NTE/OPT 25,000.00
2013	Travel Costs	1.00	LT	NTE 12,000.00	NTE/OPT 12,000.00
2014	Estimated Shipping Costs (15%) To be determined on individual deliver orders  Option Year three Date of Option Exercise through one year. Grades 7-12 INSTRUMENTAL MUSIC PROGRAM	1.00	LT	5,100.00	OPT 5,100.00
3001	Teacher's edition: Instrumental Music	1.00	LT	NSP	OPT NSP
3001AA	Conductor: EE2000 Band w/DVD, BK1, TE ISBN: 0-634-00310-0	7.00	EA	34.95	OPT 244.65
3001AB	Conductor: EE2000 Band, Bk 2, TE ISBN: 0-634-01238-X	7.00	EA	29.95	OPT 209.65
3001AC	Teacher's Manual: EE2000 Strings w/ DVD, Bk 1, TE ISBN: 0-634-03816-8	1.00	EA	29.95	OPT 29.95
3001AD	Teacher's Manual: EE2000 Strings, Bk2, TE ISBN: 0-634-05263-2	1.00	EA	24.95	OPT 24.95
3002	Student Band Instrument Music Text Book 1	1.00	LT	NSP	OPT NSP

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
3002AA	Flute: EE2000 Band w/DVD, BK1, SE ISBN: 0-634-00311-9	20.00	EA	7.95	OPT 159.00
3002AB	Oboe (2 CDs): EE2000 Band w/ DVD, Bk 1, SE ISBN: 0-634-00312-7	14.00	EA	8.95	OPT 125.30
3002AC	Bassoon: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00313-5	14.00	EA	7.95	OPT 111.30
3002AD	Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00314-3	20.00	EA	7.95	OPT 159.00
3002AE	Alto Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00315-1	14.00	EA	7.95	OPT 111.30
3002AF	Bass Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00316-X	14.00	EA	7.95	OPT 111.30
3002AG	Alto Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00317-8	25.00	EA	7.95	OPT 198.75
3002AH	Tenor Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00318-6	17.00	EA	7.95	OPT 135.15
3002AJ	Bari Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00319-4	17.00	EA	7.95	OPT 135.15
3002AK	Trumpet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00320-8	20.00	EA	7.95	OPT 159.00
3002AL	F Horn (2CDs): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00321-6	17.00	EA	8.95	OPT 152.15
3002AM	Trombone: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00322-4	17.00	EA	7.95	OPT 135.15
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
3002AN	Baritone BC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00323-2	17.00	EA	7.95	135.15
3002AP	Baritone TC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00324-0	17.00	EA	7.95	135.15
3002AQ	Tuba: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00325-9	8.00	EA	7.95	63.60
3002AR	Electric Bass: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00326-7	8.00	EA	7.95	63.60
3002AS	Percussion (incl Mallets): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00327-5	17.00	EA	14.95	254.15
3003	Student Band Instrument Music Text Book 2	1.00	LT	NSP	NSP
3003AA	Flute: EE2000 Band w/DVD, BK2, SE ISBN: 0-634-01285-1	20.00	EA	6.95	139.00
3003AB	Oboe: EE2000 Band w/ DVD, Bk 2, SE ISBN: 0-634-01286-X	14.00	EA	6.95	97.30
3003AC	Bassoon: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01287-8	14.00	EA	6.95	97.30
3003AD	Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01288-6	20.00	EA	6.95	139.00
3003AE	Alto Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01289-4	14.00	EA	6.95	97.30
3003AF	Bass Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01290-8	14.00	EA	6.95	97.30
3003AG	Alto Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01291-6	25.00	EA	6.95	173.75

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
3003AH	Tenor Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01292-4	17.00	EA	6.95	OPT 118.15
3003AJ	Bari Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01293-2	17.00	EA	6.95	OPT 118.15
3003AK	Trumpet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01294-0	20.00	EA	6.95	OPT 139.00
3003AL	F Horn: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01295-9	17.00	EA	6.95	OPT 118.15
3003AM	Trombone: EE200 Band, BK2, SE ISBN: 0-634-01296-7	17.00	EA	6.95	OPT 118.15
3003AN	Baritone BC: EE200 Band, BK2, SE ISBN: 0-634-01297-5	17.00	EA	6.95	OPT 118.15
3003AP	Baritone TC: EE200 Band, BK2, SE ISBN: 0-634-01298-3	17.00	EA	6.95	OPT 118.15
3003AQ	Tuba: EE200 Band, BK2, SE ISBN: 0-634-01299-1	8.00	EA	6.95	OPT 55.60
3003AR	Electric Bass: EE200 Band, BK2, SE ISBN: 0-634-01300-9	8.00	EA	6.95	OPT 55.60
3003AS	Percussion (incl Mallets): EE200 Band, BK2, SE ISBN: 0-634-01301-7	17.00	EA	14.95	OPT 254.15
3004	Student String Instrument Music text. Book 1.	1.00	LT	NSP	OPT NSP
3004AA	Violin: EE2000 Strings, Bk1, w/DVD, SE ISBN: 0-634-03817-6	5.00	EA	7.95	OPT 39.75

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
3004AB	Viola: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03818-4	2.00	EA	7.95	OPT 15.90
3004AC	Cello: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03819-2	2.00	EA	7.95	OPT 15.90
3004AD	Double Bass: EE2000 Strings, Bk 1 w/DVD, SE ISBN: 0-634-03820-6	2.00	EA	7.95	OPT 15.90
3005	Student String Instrument Music text. Book 2.	1.00	LT	NSP	OPT NSP
3005AA	Violin: EE2000 Strings, Bk2, SE ISBN: 0-634-05265-9	5.00	EA	6.95	OPT 34.75
3005AB	Viola: EE2000 Strings, Bk2, SE ISBN: 0-634-05266-7	2.00	EA	6.95	OPT 13.90
3005AC	Cello: EE2000 Strings, Bk2, SE ISBN: 0-634-05267-5	2.00	EA	6.95	OPT 13.90
3005AD	Double Bass: EE2000 Strings, Bk 2, SE ISBN: 0-634-05268-3	2.00	EA	6.95	OPT 13.90
3006	Teacher's Edition: Technique Development	1.00	LT	NSP	OPT NSP
3006AA	Conductor: EE2000 Band, Essential Technique, TE ISBN: 0-634-04361-7	7.00	EA	29.95	OPT 209.65
3006AB	Teacher's Manual, EE2000 Strings, Essential Technique, TE ISBN: 0-634-06926-8	1.00	EA	24.95	OPT 24.95
3007	Student Technique Development Text Essential Elements 2000 for Band, Essential Technique	1.00	LT	NSP	OPT NSP
3007AA	Flute: EE2000 Band, Essential Technique, SE	46.00	EA	6.95	OPT 319.70

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
	ISBN: 0-634-04410-9				
3007AB	Oboe: EE2000 Band, Essential Technique, SE ISBN: 0-634-04362-5	13.00	EA	6.95	OPT 90.35
3007AC	Bassoon: EE2000 Band, Essential Technique, SE ISBN: 0-634-04411-7	13.00	EA	6.95	OPT 90.35
3007AD	Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04412-5	25.00	EA	6.95	OPT 173.75
3007AE	Alto Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04363-3	13.00	EA	6.95	OPT 90.35
3007AF	Bass Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04413-3	13.00	EA	6.95	OPT 90.35
3007AG	Alto Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04414-1	30.00	EA	6.95	OPT 208.50
3007AH	Tenor Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04415-X	17.00	EA	6.95	OPT 118.15
3007AJ	Bari Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04416-8	10.00	EA	6.95	OPT 69.50
3007AK	Trumpet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04417-6	25.00	EA	6.95	OPT 173.75
3007AL	F Horn: EE2000 Band, Essential Technique, SE ISBN: 0-634-04418-4	17.00	EA	6.95	OPT 118.15
3007AM	Trombone: EE2000 Band, Essential Technique, SE ISBN: 0-634-04419-2	17.00	EA	6.95	OPT 118.15
3007AN	Baritone BC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04420-6	17.00	EA	6.95	OPT 118.15

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
3007AP	Baritone TC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04421-4	17.00	EA	6.95	OPT 118.15
3007AQ	Tuba: EE2000 Band, Essential Technique, SE ISBN: 0-634-04422-2	10.00	EA	6.95	OPT 69.50
3007AR	Electric Bass: EE2000 Band, Essential Technique, SE ISBN: 0-634-04364-1	10.00	EA	6.95	OPT 69.50
3007AS	Percussion (incl Mallets): EE2000 Band, Essential Technique, SE ISBN: 0-634-04423-0	17.00	EA	14.95	OPT 254.15
3008	Student Technique Development Text Essential Elements 2000 for Strings - Essential Technique	1.00	LT	NSP	OPT NSP
3008AA	Violin: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06929-2	5.00	EA	6.95	OPT 34.75
3008AB	Viola: EE2000 Strings, Essential Techniques SE ISBN: 0-634-06930-6	2.00	EA	6.95	OPT 13.90
3008AC	Cello: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06931-4	2.00	EA	6.95	OPT 13.90
3008AD	Double Bass: EE2000 Strings, Essential Technique ISBN: 0-634-06932-2	2.00	EA	6.95	OPT 13.90
3009	Teacher's Resource Package/Materials	1.00	BD	NSP	OPT NSP
3009AA	Hal Leonard EE Web site (www.essentialelementsonline.com)	1.00	EA	NSP	OPT NSP
3009AB	Piano Accompaniment: EE2000 Plus for Band, Bk 1 ISBN: 0-634-00329-1	7.00	EA	10.95	OPT 76.65

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
3009AC	Piano Accompaniment: EE2000 Band, Bk 2, SE ISBN: 0-634-01240-1	7.00	EA	10.95	OPT 76.65
3009AD	Piano Accompaniment: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-03821-4	1.00	EA	12.95	OPT 12.95
3009AE	Piano Accompaniment: EE2000 Strings, Bk 2 ISBN: 0-634-05270-5	1.00	EA	12.95	OPT 12.95
3009AF	Piano Accompaniment: EE2000 Strings, Essential Technique	1.00	EA	12.95	OPT 12.95
3010	Assessment materials	1.00	LT	NSP	OPT NSP
3010AA	Teacher Resource Kit: EE2000 Plus for Band, Bk 1 ISBN: 0-634-01118-9	7.00	EA	19.95	OPT 139.65
3010AB	Teacher's Resource Kit: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-06894-6	7.00	EA	19.95	OPT 139.65
3011	Training module (CD ROM, DVD, Video format) for use by DoDEA to train individuals or small groups in the use of the adopted materials	7.00	EA	75.00	OPT 525.00
3012	Staff Development Training	1.00	LT	NTE 25,000.00	NTE/OPT 25,000.00
3013	Travel Costs	1.00	LT	NTE 12,000.00	NTE/OPT 12,000.00
3014	Estimated Shipping Costs (15%) To be determined on individual deliver orders  Option Year One Date of Option Exercise through one year. Grades 7-12 INSTRUMENTAL MUSIC PROGRAM	1.00	LT	5,100.00	OPT 5,100.00
4001	Teacher's edition: Instrumental Music	1.00	LT	NSP	OPT NSP
4001AA	Conductor: EE2000 Band w/DVD, BK1, TE	7.00	EA	34.95	OPT 244.65

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
	ISBN: 0-634-00310-0				
4001AB	Conductor: EE2000 Band, Bk 2, TE ISBN: 0-634-01238-X	7.00	EA	29.95	OPT 209.65
4001AC	Teacher's Manual: EE2000 Strings w/ DVD, Bk 1, TE ISBN: 0-634-03816-8	1.00	EA	29.95	OPT 29.95
4001AD	Teacher's Manual: EE2000 Strings, Bk2, TE ISBN: 0-634-05263-2	1.00	EA	24.95	OPT 24.95
4002	Student Band Instrument Music Text Book 1	1.00	LT	NSP	OPT NSP
4002AA	Flute: EE2000 Band w/DVD, BK1, SE ISBN: 0-634-00311-9	20.00	EA	7.95	OPT 159.00
4002AB	Oboe (2 CDs): EE2000 Band w/ DVD, Bk 1, SE ISBN: 0-634-00312-7	14.00	EA	8.95	OPT 125.30
4002AC	Bassoon: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00313-5	14.00	EA	7.95	OPT 111.30
4002AD	Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00314-3	20.00	EA	7.95	OPT 159.00
4002AE	Alto Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00315-1	14.00	EA	7.95	OPT 111.30
4002AF	Bass Clarinet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00316-X	14.00	EA	7.95	OPT 111.30
4002AG	Alto Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00317-8	25.00	EA	7.95	OPT 198.75
4002AH	Tenor Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00318-6	17.00	EA	7.95	OPT 135.15

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4002AJ	Bari Sax: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00319-4	17.00	EA	7.95	OPT 135.15
4002AK	Trumpet: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00320-8	20.00	EA	7.95	OPT 159.00
4002AL	F Horn (2CDs): EE200 Band w/DVD, BK1, SE ISBN: 0-634-00321-6	17.00	EA	8.95	OPT 152.15
4002AM	Trombone: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00322-4	17.00	EA	7.95	OPT 135.15
4002AN	Baritone BC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00323-2	17.00	EA	7.95	OPT 135.15
4002AP	Baritone TC: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00324-0	17.00	EA	7.95	OPT 135.15
4002AQ	Tuba: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00325-9	8.00	EA	7.95	OPT 63.60
4002AR	Electric Bass: EE200 Band w/DVD, BK1, SE ISBN: 0-634-00326-7	8.00	EA	7.95	OPT 63.60
4003	Student Band Instrument Music Text Book 2	1.00	LT	NSP	OPT NSP
4003AA	Flute: EE2000 Band w/DVD, BK2, SE ISBN: 0-634-01285-1	20.00	EA	6.95	OPT 139.00
4003AB	Oboe: EE2000 Band w/ DVD, Bk 2, SE ISBN: 0-634-01286-X	14.00	EA	6.95	OPT 97.30
4003AC	Bassoon: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01287-8	14.00	EA	6.95	OPT 97.30
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4003AD	Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01288-6	20.00	EA	6.95	139.00
4003AE	Alto Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01289-4	14.00	EA	6.95	97.30 OPT
4003AF	Bass Clarinet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01290-8	14.00	EA	6.95	97.30 OPT
4003AG	Alto Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01291-6	25.00	EA	6.95	173.75 OPT
4003AH	Tenor Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01292-4	17.00	EA	6.95	118.15 OPT
4003AJ	Bari Sax: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01293-2	17.00	EA	6.95	118.15 OPT
4003AK	Trumpet: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01294-0	20.00	EA	6.95	139.00 OPT
4003AL	F Horn: EE200 Band w/DVD, BK2, SE ISBN: 0-634-01295-9	17.00	EA	6.95	118.15 OPT
4003AM	Trombone: EE200 Band, BK2, SE ISBN: 0-634-01296-7	17.00	EA	6.95	118.15 OPT
4003AN	Baritone BC: EE200 Band, BK2, SE ISBN: 0-634-01297-5	17.00	EA	6.95	118.15 OPT
4003AP	Baritone TC: EE200 Band, BK2, SE ISBN: 0-634-01298-3	17.00	EA	6.95	118.15 OPT
4003AQ	Tuba: EE200 Band, BK2, SE ISBN: 0-634-01299-1	8.00	EA	6.95	55.60 OPT
4003AR	Electric Bass: EE200 Band, BK2, SE ISBN: 0-634-01300-9	8.00	EA	6.95	55.60 OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4003AS	Percussion (incl Mallets): EE200 Band, BK2, SE ISBN: 0-634-01301-7	17.00	EA	14.95	OPT 254.15
4004	Student String Instrument Music text. Book 1.	1.00	LT	NSP	OPT NSP
4004AA	Violin: EE2000 Strings, Bk1, w/DVD, SE ISBN: 0-634-03817-6	5.00	EA	7.95	OPT 39.75
4004AB	Viola: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03818-4	2.00	EA	7.95	OPT 15.90
4004AC	Cello: EE2000 Strings, Bk1 w/DVD, SE ISBN: 0-634-03819-2	2.00	EA	7.95	OPT 15.90
4004AD	Double Bass: EE2000 Strings, Bk 1 w/DVD, SE ISBN: 0-634-03820-6	2.00	EA	7.95	OPT 15.90
4005	Student String Instrument Music text. Book 2.	1.00	LT	NSP	OPT NSP
4005AA	Violin: EE2000 Strings, Bk2, SE ISBN: 0-634-05265-9	5.00	EA	6.95	OPT 34.75
4005AB	Viola: EE2000 Strings, Bk2, SE ISBN: 0-634-05266-7	2.00	EA	6.95	OPT 13.90
4005AC	Cello: EE2000 Strings, Bk2, SE ISBN: 0-634-05267-5	2.00	EA	6.95	OPT 13.90
4005AD	Double Bass: EE2000 Strings, Bk 2, SE ISBN: 0-634-05268-3	2.00	EA	6.95	OPT 13.90
4006	Teacher's Edition: Technique Development	1.00	LT	NSP	OPT NSP

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4006AA	Conductor: EE2000 Band, Essential Technique, TE ISBN: 0-634-04361-7	7.00	EA	29.95	OPT 209.65
4006AB	Teacher's Manual, EE2000 Strings, Essential Technique, TE ISBN: 0-634-06926-8	1.00	EA	24.95	OPT 24.95
4007	Student Technique Development Text Essential Elements 2000 for Band, Essential Technique	1.00	LT	NSP	OPT NSP
4007AA	Flute: EE2000 Band, Essential Technique, SE ISBN: 0-634-04410-9	46.00	EA	6.95	OPT 319.70
4007AB	Oboe: EE2000 Band, Essential Technique, SE ISBN: 0-634-04362-5	13.00	EA	6.95	OPT 90.35
4007AC	Bassoon: EE2000 Band, Essential Technique, SE ISBN: 0-634-04411-7	13.00	EA	6.95	OPT 90.35
4007AD	Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04412-5	25.00	EA	6.95	OPT 173.75
4007AE	Alto Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04363-3	13.00	EA	6.95	OPT 90.35
4007AF	Bass Clarinet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04413-3	13.00	EA	6.95	OPT 90.35
4007AG	Alto Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04414-1	30.00	EA	6.95	OPT 208.50
4007AH	Tenor Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04415-X	17.00	EA	6.95	OPT 118.15
4007AJ	Bari Sax: EE2000 Band, Essential Technique, SE ISBN: 0-634-04416-8	10.00	EA	6.95	OPT 69.50
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4007AK	Trumpet: EE2000 Band, Essential Technique, SE ISBN: 0-634-04417-6	25.00	EA	6.95	173.75
4007AL	F Horn: EE2000 Band, Essential Technique, SE ISBN: 0-634-04418-4	17.00	EA	6.95	OPT 118.15
4007AM	Trombone: EE2000 Band, Essential Technique, SE ISBN: 0-634-04419-2	17.00	EA	6.95	OPT 118.15
4007AN	Baritone BC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04420-6	17.00	EA	6.95	OPT 118.15
4007AP	Baritone TC: EE2000 Band, Essential Technique, SE ISBN: 0-634-04421-4	17.00	EA	6.95	OPT 118.15
4007AQ	Tuba: EE2000 Band, Essential Technique, SE ISBN: 0-634-04422-2	10.00	EA	6.95	OPT 69.50
4007AR	Electric Bass: EE2000 Band, Essential Technique, SE ISBN: 0-634-04364-1	10.00	EA	6.95	OPT 69.50
4007AS	Percussion (incl Mallets): EE2000 Band, Essential Technique, SE ISBN: 0-634-04423-0	17.00	EA	14.95	OPT 254.15
4008	Student Technique Development Text Essential Elements 2000 for Strings - Essential Technique	1.00	LT	NSP	OPT NSP
4008AA	Violin: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06929-2	5.00	EA	6.95	OPT 34.75
4008AB	Viola: EE2000 Strings, Essential Techniques SE ISBN: 0-634-06930-6	2.00	EA	6.95	OPT 13.90
4008AC	Cello: EE2000 Strings, Essential Technique, SE ISBN: 0-634-06931-4	2.00	EA	6.95	OPT 13.90
					OPT

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4008AD	Double Bass: EE2000 Strings, Essential Technique ISBN: 0-634-06932-2	2.00	EA	6.95	13.90
4009	Teacher's Resource Package/Materials	1.00	BD	NSP	OPT NSP
4009AA	Hal Leonard EE Web site (www.essentialementsonline.com)	1.00	EA	NSP	OPT NSP
4009AB	Piano Accompaniment: EE2000 Plus for Band, Bk 1 ISBN: 0-634-00329-1	7.00	EA	10.95	OPT 76.65
4009AC	Piano Accompaniment: EE2000 Band, Bk 2, SE ISBN: 0-634-01240-1	7.00	EA	10.95	OPT 76.65
4009AD	Piano Accompaniment: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-03821-4	1.00	EA	12.95	OPT 12.95
4009AE	Piano Accompaniment: EE2000 Strings, Bk 2 ISBN: 0-634-05270-5	1.00	EA	12.95	OPT 12.95
4009AF	Piano Accompaniment: EE2000 Strings, Essential Technique	1.00	EA	12.95	OPT 12.95
4010	Assessment materials	1.00	LT	NSP	OPT NSP
4010AA	Teacher Resource Kit: EE2000 Plus for Band, Bk 1 ISBN: 0-634-01118-9	7.00	EA	19.95	OPT 139.65
4010AB	Teacher's Resource Kit: EE2000 Plus for Strings, Bk 1 ISBN: 0-634-06894-6	7.00	EA	19.95	OPT 139.65
4011	Training module (CD ROM, DVD, Video format) for use by DoDEA to train individuals or small groups in the use of the adopted materials	7.00	EA	75.00	OPT 525.00
4012	Staff Development Training	1.00	LT	NTE 25,000.00	NTE/OPT 25,000.00

**SCHEDULE Continued**

ITEM NO.	SUPPLIES/SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT \$
4013	Travel Costs	1.00	LT	NTE 12,000.00	NTE/OPT 12,000.00
4014	Estimated Shipping Costs (15%) To be determined on individual deliver orders	1.00	LT	5,100.00	OPT 5,100.00

**SECTION I  
SF 1449 ADDENDUM**

**A. Points of Contact:**

Contracting Officer:

Vicki Liedel  
4040 N. Fairfax Drive, Arlington, VA  
Telephone: 703-588-3603  
FAX: 703-588-3713

Contract Specialist:

Peter Kho  
4040 N. Fairfax Drive, Arlington VA  
Telephone: 703-588-3628  
FAX: 703-588-3713  
Peter.Kho@hq.dodea.edu

Contracting Officer's Representative  
(COR)

Mark Bignell  
4040 N. Fairfax Drive, Arlington VA  
Telephone: 703-588-3114  
FAX: 703-588-XXXX

The COR is not authorized to make any commitments or changes that will affect price, quality, quantity, delivery, or any other term or condition of the contract. Reference Section III clause 252.201-7000 (Contracting Officer's Representative)..

**B. ADMINISTRATION, ACCOUNTING & APPROPRIATION DATA, AND METHOD OF PAYMENT**

The Administration Office and Accounting & Appropriation Data, and the applicable ship to points will be specified on each delivery order issued against the contract (s). Payment Office data shall cite the Government Purchase Card as the method of payment.

**C. DELIVERY, SHIPPING, PROOF OF SHIPMENT and INVOICES**

Delivery: Delivery instructions will be provided on individual delivery orders. Delivery shall be F.O.B. Origin. All shipments shall be received complete 30 days after receipt of delivery order for parcel post shipments or 45 days after receipt of delivery order for freight shipments.

Initial procurement for delivery of materials will be accomplished through the DoDEA-HQ, Procurement Division, and Arlington, VA. In subsequent years, area, districts, and schools may submit their requirements for replacement and replenishment materials directly to the contractor.

Shipping: Shipping instructions and ship to points will be specified on each delivery order issued against the contract (s).

- Shipments shall be clearly marked with the contract number, delivery order number and **Attn: Supply Technician, Mark For: Music Program.**
- All correspondence shall include the contract number and delivery order number.
- All packing slips shall be clearly marked with the contract number, delivery order number, related contract line item number, ISBN, and description / title of materials.

**SECTION I**  
**SF 1449 ADDENDUM (cont.)**

Proof of Shipment and Invoices: Proof of shipment must accompany invoices to initiate the payment process. As designated in the individual delivery order, payment will be completed via Government Purchase Card or the appropriate Defense Finance Accounting Services (DFAS) office.

**D. INSPECTION AND ACCEPTANCE**

Inspection and Acceptance will take place at destination.

**E. FREIGHT ON BOARD (FOB) ORIGIN**

FOB origin is applicable to any contract (s) awarded as a result of this solicitation.

**F. Tax Exemption Status.** DoDEA and the schools and offices comprising it are activities of the Federal Government. As such, state agencies are precluded from taxing them by reason of the Supreme Court decision in *McCullough v. Maryland*, 17 US 316 (1817). In addition, the various states have codified this immunity by appropriate statutes. DoDEA Federal Tax Identification #53-0207336.

**G. CONTRACT TYPE and DURATION OF CONTRACT**

Contract award type shall be a Firm-Fixed Price Requirements Type Contract with cost reimbursable line items for Contractor Travel and Training. The Base period shall be 12-months from Date of Award, with the Government's option to extend the contract term for up to four (4) consecutive 12-month periods in accordance FAR 52.217-9, "Option to Extend the Term of the Contract."

## STATEMENT OF WORK (SOW)

### DoDEA 7-12 VOCAL AND/OR INSTRUMENTAL MUSIC PROGRAM

#### 1.0. BACKGROUND

1.1. The Department of Defense Education Activity (DoDEA) serves the educational needs of dependents of the military and civilian employees stationed in 14 foreign countries, 7 states, Puerto Rico, and Guam. DoDEA is responsible for establishing curriculum and purchasing instructional materials for students enrolled in its 222 schools. The school system offers a typical American education and uses materials and equipment comparable to stateside schools.

1.2. The procedures for updating curriculum materials every 6 years are defined in the DoDEA Curriculum Development Cycle. In accord with these curriculum cycle procedures, music educators have developed and written the DoDEA Music content standards to reflect the philosophy and trends established in the National Music Education Standards. The DoDEA Music content standards are posted at: [http://www.dodea.edu/instruction/curriculum/DoDEA\\_Content\\_Stand.htm](http://www.dodea.edu/instruction/curriculum/DoDEA_Content_Stand.htm).

#### 2.0. CONTRACT SCOPE:

2.1. The Contractor(s) shall provide vocal and/or instrumental music program materials for secondary school instruction in grades 7 through 12 that will enable students to achieve the DoDEA music content standards to include music curriculum program instructional materials and related professional development training.

2.2. The core instructional materials shall be ordered during the 12-month base performance period for initial introduction into DoDEA for school year (SY) 2005/2006 and full classroom implementation during SY 2006/2007. During each of the four 12-month option periods thereafter, if exercised, DoDEA will issue orders for the replenishment and replacement of instructional materials (estimated at 10% of the base year cost) and staff development as required by individual schools or areas.

#### 3.0. INSTRUCTIONAL MATERIALS REQUIREMENT: The Contractor(s) shall:

3.1. Ensure all Music Program materials/software adhere to the following standards

3.1.1. Materials shall be free of racial, color, national origin, age, disabling conditions, sexual, religious, and ethnic bias and shall present a balanced coverage of male and female artists/performers and multi-cultural music.

3.1.2. Materials shall enhance and support the opportunities for students to satisfy the DoDEA Music content standards.

3.1.3. Materials within each program shall include collaborative and cooperative learning techniques and developmentally appropriate activities. All teachers' materials shall include recommended activities for varying ability levels.

3.1.4. Materials shall be the most currently published. This includes software upgrades. All materials shall be supplied at the prices established under this contract throughout its duration.

3.1.2. Software shall be skill-age appropriate to ensure ease of use and capable of use in a stand-alone or network mode. This shall include annual site/user licenses for all software products initially adopted. Due to the variation in school configurations, products that can be loaded on and run from a server, or duplicated (e.g., electronic textbook) will need to have sufficient flexibility for 5 to 650 licensed users. Software upgrades shall be provided for the duration of this contract using Internet, email, and CD-ROM.

3.2. Provide Vocal Music Program Instructional Materials, to include:

3.2.1. Teacher's edition and Student texts: Ensemble and solo music for unison, 2-part, 3-part, 4-part, all treble and mixed voices

3.2.2. Teacher's and Student's editions: Theory Text

3.2.3. Teacher's and Student's editions: Technique Development Text

3.2.4. CD's or appropriate technology on the proper use of the series by the teacher and students.

3.2.5. Teacher's resource packages/materials comprised of print, non-print, and electronic materials that provide a comprehensive understanding of the principles and the philosophy presented. This includes materials such as, but not limited to, transparencies, posters, pictures on CD-ROM, content maps, etc, as well as:

3.2.5.1. Supplemental differentiated education lessons

3.2.5.2. Supplemental lessons infusing technology into the curriculum such as notation Software, Sequencing software, Artificial Accompaniment Software.

3.2.6. Teacher's lesson book

3.2.7. Appropriate assessment materials

3.2.8. A training module (CD ROM, DVD, Video format) that can be used by DoDEA to train individuals or small groups in the use of the adopted materials

3.3. Provide Instrumental Music Program (Band and Strings) Instructional Materials, to include:

3.3.1. Beginning band, intermediate band, advanced band, strings methods (approximately 5 percent) in beginning, intermediate, and advanced levels, and jazz education in beginning, intermediate, and advanced levels.

3.3.2. Teacher's and Student's editions for Instrumental Music Text

3.3.3. Teacher's and Student's editions for Theory Text

3.3.4. Teacher's and Student's editions for Technique Development Text

3.2.5 CD's or appropriate technology on the proper use of the series by the teacher and students

3.3.6. Teacher's resource packages/materials comprised of print, non-print, and electronic materials that provide a comprehensive understanding of the principles and the philosophy presented. This includes materials such as, but not limited to, transparencies, posters, pictures on CD-ROM, content maps, etc, as well as:

3.3.6.1. Supplemental differentiated education lessons.

3.3.6.2. Supplemental lessons infusing technology into the curriculum such as notation Software, Sequencing software, Artificial Accompaniment Software

3.3.6.3. Supplemental lessons incorporating keyboard, computer, MIDI, jazz, guitar, etc...

3.3.6. Teacher's lesson book.

3.2.7. Assessment materials (traditional, alternative, informal, embedded, and performance tasks).

3.3.8. A training module (CD ROM, DVD) that can be used by DoDEA to train individuals or small groups in the use of the adopted materials in absence of personal training.

3.4. Use the following material estimates. The estimated quantity requirements for these materials during the base period of the contract is as follows:

<u>GRADE/PROGRAM</u>	<u>NO. OF STUDENTS</u>	<u>NO. OF TEACHERS</u>
7-12 Vocal Music Education	38,000	67
7-12 Instrumental Music Education	38,000	67

3.4.1. The estimated annual requirements for replacement and replenishment beyond the initial program year are approximately 10% of the base period quantities shown above. These estimates for base and option periods are for planning purposes only, and do not represent a commitment on the part of DoDEA that such quantities will be ordered.

3.4.2. The contractor(s) shall also make available to DoDEA during the course of this contract separately priced component elements of the various materials and packages described above.

**4.0. PERFORMANCE REQUIREMENT:** The Contractor(s) shall

4.1. Participate in a Post-Award Conference, within 30 days after contract award, to discuss the delivery and performance requirements in greater detail.

4.2. Deliver one complete set (each) of Vocal and /or Instrumental program materials to each of the 14 district fine arts liaisons, the 3 area specialists, and the Contracting Officer's Representative (COR) not later than 60 days after the contract award date.

4.3. Deliver 2 copies of any software purchased to the 3 Area IT chiefs not later than 1 week after date of contract award.

4.4. Deliver Program Materials to all schools not later than 45 days after receipt of a delivery order. DoDEA will provide school mailing addresses at the Post-Award Conference. The COR will identify quantities of program materials by school no later than 4 months after contract award.

4.5. Provide an updated instructional development program that helps correlate newly adopted vocal and instrumental music instructional materials with the Grades 7-12 music content standards as well as professional development training to help teachers effectively implement the new materials. These services shall include:

4.5.1. Transition Plan that indicates how proposed materials can help students move from the DoDEA 6<sup>th</sup> grade music series (McGraw-Hill Share the Music, 1999) into the 7<sup>th</sup> and 8<sup>th</sup> grade series will be delivered to the Contracting Officer's Representative (COR) not later than 30 days after the award of the contract.

4.5.2. Staff Development Plans: In collaboration with the COR, the Contractor(s), shall prepare a staff development plan for each program for the training of teachers at each grade level in the use of best practices in vocal and instrumental music instruction, and how their materials can help these practices. The staff development plan shall provide for implementation support and post-implementation in-service support, and shall accommodate approximately 67 music teachers.

4.5.2.1. The purpose of the staff development is to help teachers use the adopted materials in the most effective way to improve their knowledge and instructional strategies.

4.5.2.2. The staff development plan shall be submitted to the COR not later than 30 days after the Post-Award Conference.

4.5.2.3. Throughout the duration of the contract, the contractor may be requested to provide representatives for on-site consultations with Area Liaison personnel. All such consultation requests shall be accomplished by issuance of a delivery/task order.

4.5.3. Correlations: The contractor(s) shall provide a draft correlation of the 7-12 Music vocal and instrumental music instruction program materials that contain DoDEA music content standards to the COR not later than 60 days after the award. The contractor shall make all necessary adjustments and forward these revised documents to the COR within 30 days of receipt of requested changes.

4.5.4. Implementation Support Training: The contractor shall provide initial training at each district area, (Pacific, Europe, and DDESS (Peachtree City, Georgia) no later than 12 months after date of award.

4.5.5. Music Teachers' Training. The contractor shall provide music teacher training at three locations (Europe, Pacific, and Peachtree City, GA) based upon a pre-determined schedule established at the Post-Award Conference. A listing of these district offices shall be provided at the Post-Award Conference and in separate delivery orders.

4.5.5.1. Training shall incorporate and present a variety of teaching strategies, in lieu of lecture format, to involve the participants. At the end of each training session, the contractor's facilitator shall survey training session attendees for suggestion and comments and shall incorporate recommended changes in subsequent staff development training sessions.

4.5.5.3. As a result of this training, DoDEA music teachers shall be able to provide on-site training to other school staff members on the following elements:

- 4.5.5.3.1. Overview of program and instructional materials
- 4.5.5.3.2 Management of components;
- 4.5.5.3.3 Demonstration of lessons which integrate component parts;
- 4.5.5.3.4 Model effective and contemporary teaching;
- 4.5.5.3.5 Demonstration of special programs features;
- 4.5.5.3.6 Demonstration and instruction of how to assemble and use technological components: and
- 4.5.5.3.7 The inter-professional collaboration between music teachers and other curricular teachers in middle and high school.

4.5.5.2. Upon completion of the training, the contractor shall provide the music teachers with a complete set of training materials, transparencies, scripts, etc., for use in their respective schools.

4.5.6. Post-Implementation Support. The contractor shall provide professional/staff development in the option years (SY06 through SY10), as needed. All scheduled visits shall be determined by each District Fine Arts Liaison and executed by issuance of a delivery/task order.

**5.0. DELIVERABLES:** The contractor shall furnish all services to be performed and all items to be delivered in accordance with the following delivery schedule:

**BASE YEAR: FY05 – Date of Award through 12 Months**

Deliverable	SOW Para.Ref	Delivery Date
1. Two Sets (each) Vocal and/or Instrumental Program Software to Area IT Chiefs	4.3.	NLT 1 week after date of award
2. Post-Award Conference(s)	4.1.	NLT 30 days after date of award
3. Transition Plan(s)	4.5.1.	NLT 30 days after date of award
3. Eighteen Complete Sets (each) of Vocal and/or Instrumental Program Materials	4.2.	NLT 60 days after date of award
4. Staff Development Plan(s)	4.5.2.	NLT 30 days after Post Award Conference
5. Draft Correlation(s)	4.5.3.	NLT 60 days after date of award
6. Final Correlation(s)	4.5.3.	NLT 30 days after receipt of requested draft changes
6. Vocal and/or Instrumental Music Program Instructional Materials to Schools	3.2 and/or 3.3 4.4.	Within 45 days of Delivery Order Date
7. Implementation Support Training	4.5.4.	Complete NLT 12 months after date of award

- |   |                  |  |
|---|------------------|--|
| 8. Music Teachers' Training and Post Implementation Support | 4.5.5.<br>4.5.6. | As stated in Delivery Order Issued against this contract |
|---|------------------|--|

OPTION YEAR 1 (FY06-FY07), if exercised.

- |  |                |  |
|--|----------------|--|
| 1. Replacement & Replenishment of 2.2. Instructional Materials | 3.2 and/or 3.3 | As stated in Delivery Order issued against this contract |
| 2. Staff Development   | 4.5.2.3.       | As required  |

OPTION YEAR 2 (FY07-FY08), if exercised

- |  |                |  |
|--|----------------|--|
| 1. Replacement & Replenishment of 2.2. Instructional Materials | 3.2 and/or 3.3 | As stated in Delivery Order issued against this contract |
| 2. Staff Development   | 4.5.2.3.       | As required  |

OPTION YEAR 3 (FY08-FY09), if exercised

- |  |                |  |
|--|----------------|--|
| 1. Replacement & Replenishment of 2.2. Instructional Materials | 3.2 and/or 3.3 | As stated in Delivery Order issued against this contract |
| 2. Staff Development   | 4.5.2.3.       | As required  |

OPTION YEAR 4 (FY09-FY10), if exercised

- |  |                |  |
|--|----------------|--|
| 1. Replacement & Replenishment of 2.2. Instructional Materials | 3.2 and/or 3.3 | As stated in Delivery Order issued against this contract |
| 2. Staff Development   | 4.5.2.3.       | As required  |

**SECTION III**  
**CONTRACT CLAUSES**

**1. ADDENDUM to FAR 52.212-4 CONTRACT TERMS AND CONDITIONS --  
COMMERCIAL ITEMS (OCT 2003)**

a. The following is added to paragraph (c) "Changes" after the last period:

"(The phrase, "terms and conditions" means any statement regarding the substantive rights of either or both parties.). Other changes (for example, a change in the paying office, appropriations data or Contracting Officer's Representative) may be made unilaterally by written order signed by the Contracting Officer."

b. The following is incorporated at paragraph (e), "Definitions":

**DFARS 252.201-7000 CONTRACTING OFFICER'S REPRESENTATIVE (DEC 1991)**

(a) Definition. "Contracting officer's representative" means an individual designated in accordance with subsection 201.602-2 of the Defense Federal Acquisition Regulation Supplement and authorized in writing by the contracting officer to perform specific technical or administrative functions.

(b) If the Contracting Officer designates a contracting officer's representative (COR), the Contractor will receive a copy of the written designation. It will specify the extent of the COR's authority to act on behalf of the contracting officer. The COR is not authorized to make any commitments or changes that will affect price, quality, quantity, delivery, or any other term or condition of the contract.

(End of clause)

c. The following clauses and clause references are incorporated at the end of FAR 52.212-4, after paragraph (t) "Central Contractor Registration (CCR)" as paragraph (u): "Other Clauses":

**FAR 52.252-2 CLAUSES INCORPORATED BY REFERENCE (FEB 1998)**

This contract incorporates one or more clauses by reference, with the same force and effect as if they were given in full text. Upon request, the Contracting Officer will make their full text available. Also, the full text of a clause may be accessed electronically at this/these address(es):

FAR clauses/provisions: <http://www.arnet.gov/far>

DFARS clauses/provisions: <http://www.acq.osd.mil/dp/dars/dfars.html>

FAR & DFARS clauses/provisions: <http://farsite.hill.af.mil> .

(End of clause)

**FAR 52.217-9 OPTION TO EXTEND THE TERM OF THE CONTRACT (MAR 2000)**

(a) The Government may extend the term of this contract by written notice to the Contractor within 30 days, provided that the Government gives the Contractor a preliminary written notice of its intent to extend at least 60 days before the contract expires. The preliminary notice does not commit the Government to an extension.

(b) If the Government exercises this option, the extended contract shall be considered to include this option clause.

(c) The total duration of this contract, including the exercise of any options under this clause, shall not exceed 60 months.

(End of clause)

**FARS 252.201-7000 CONTRACTING OFFICER'S REPRESENTATIVE (DEC 1991)**

(a) Definition. "Contracting officer's representative" means an individual designated in accordance with subsection 201.602-2 of the Defense Federal Acquisition Regulation Supplement and authorized in writing by the contracting officer to perform specific technical or administrative functions.

(b) If the Contracting Officer designates a contracting officer's representative (COR), the Contractor will receive a copy of the written designation. It will specify the extent of the COR's authority to act on behalf of the contracting officer. The COR is not authorized to make any commitments or changes that will affect price, quality, quantity, delivery, or any other term or condition of the contract.

(End of clause)

**FAR 52.216-21 REQUIREMENTS (OCT 1995)**

(a) This is a requirements contract for the supplies or services specified, and effective for the period stated, in the Schedule. The quantities of supplies or services specified in the Schedule are estimates only and are not purchased by this contract. Except as this contract may otherwise provide, if the Government's requirements do not result in orders in the quantities described as "estimated" or "maximum" in the Schedule, that fact shall not constitute the basis for an equitable price adjustment.

(b) Delivery or performance shall be made only as authorized by orders issued in accordance with the Ordering clause. Subject to any limitations in the Order Limitations clause or elsewhere in this contract, the Contractor shall furnish to the Government all supplies or services specified in the Schedule and called for by orders issued in accordance with the Ordering clause. The Government may issue orders requiring delivery to multiple destinations or performance at multiple locations.

(c) Except as this contract otherwise provides, the Government shall order from the Contractor all the supplies or services specified in the Schedule that are required to be purchased by the Government activity or activities specified in the Schedule.

(d) The Government is not required to purchase from the Contractor requirements in excess of any limit on total orders under this contract.

(e) If the Government urgently requires delivery of any quantity of an item before the earliest date that delivery may be specified under this contract, and if the Contractor will not accept an order providing for the accelerated delivery, the Government may acquire the urgently required goods or services from another source.

(f) Any order issued during the effective period of this contract and not completed within that period shall be completed by the Contractor within the time specified in the order. The contract shall govern the Contractor's and Government's rights and obligations with respect to that order to the same extent as if the order were completed during the contract's effective period; provided, that the

Contractor shall not be required to make any deliveries under this contract after 60 months from date of award.

(End of clause)

#### **FAR 52.216-18 ORDERING (OCT 1995)**

(a) Any supplies and services to be furnished under this contract shall be ordered by issuance of delivery orders or task orders by the individuals or activities designated in the Schedule. Such orders may be issued from date of award through one year thereafter.

(b) All delivery orders or task orders are subject to the terms and conditions of this contract. In the event of conflict between a delivery order or task order and this contract, the contract shall control.

(c) If mailed, a delivery order or task order is considered "issued" when the Government deposits the order in the mail. Orders may be issued orally, by facsimile, or by electronic commerce methods only if authorized in the Schedule.

(End of clause)

#### **FAR 52.216-19 ORDER LIMITATIONS (OCT 1995)**

(a) Minimum order. When the Government requires supplies or services covered by this contract in an amount of less than one each, the Government is not obligated to purchase, nor is the Contractor obligated to furnish, those supplies or services under the contract.

(b) Maximum order. The Contractor is not obligated to honor-

(1) Any order for a single item in excess of \$30,000;

(2) Any order for a combination of items in excess of \$500,000; or

(3) A series of orders from the same ordering office within fifteen days that together call for quantities exceeding the limitation in paragraph (b)(1) or (2) of this section.

(c) If this is a requirements contract (i.e., includes the Requirements clause at subsection 52.216-21 of the Federal Acquisition Regulation (FAR)), the Government is not required to order a part of any one requirement from the Contractor if that requirement exceeds the maximum-order limitations in paragraph (b) of this section.

(d) Notwithstanding paragraphs (b) and (c) of this section, the Contractor shall honor any order exceeding the maximum order limitations in paragraph (b), unless that order (or orders) is returned to the ordering office within fifteen days after issuance, with written notice stating the Contractor's intent not to ship the item (or items) called for and the reasons. Upon receiving this notice, the Government may acquire the supplies or services from another source.

(End of clause)

**Clauses Incorporated by Reference:**

FAR 52.204-4 Printed or Copied Double-Sided on Recycled Paper (Aug 2000)  
FAR 52.209-6 Protecting the Governments Interest When Subcontracting with Contractors  
Debarred, Suspended, or Proposed for Debarment (Jul 1995).  
DFARS 252.204-7004 Alternate A (NOV 2003)  
DFARS 252.243-7001 Pricing of Contract Modifications (Dec 1991)

**2. FAR 52.212-5 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS--COMMERCIAL ITEMS (JUN 2004)**

(a) The Contractor shall comply with the following Federal Acquisition Regulation (FAR) clause, which is incorporated in this contract by reference, to implement provisions of law or Executive orders applicable to acquisitions of commercial items: 52.233-3, Protest after Award (Aug 1996) (31 U.S.C. 3553).

(b) The Contractor shall comply with the FAR clauses in this paragraph (b) that the Contracting Officer has indicated as being incorporated in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items:

- 52.203-6, Restrictions on Subcontractor Sales to the Government (Jul 1995), with Alternate I (Oct 1995) (41 U.S.C. 253g and 10 U.S.C. 2402).
- 52.219-4, Notice of Price Evaluation Preference for HUBZone Small Business Concerns (Jan 1999) (if the offeror elects to waive the preference, it shall so indicate in its offer) (15 U.S.C. 657a).
- 52.219-8, Utilization of Small Business Concerns (May 2004) (15 U.S.C. 637(d)(2) and (3)).
- 52.219-9, Small Business Subcontracting Plan (Jan 2002) (15 U.S.C. 637(d)(4)).
- Alternate II (Oct 2001) of 52.219-9.
- 52.222-3, Convict Labor (May 2004) (E.O. 11755).
- 52.222-19, Child Labor-Cooperation with Authorities and Remedies (Jun 2004) (E.O. 13126).
- 52.222-21, Prohibition of Segregated Facilities (Feb 1999).
- 52.222-26, Equal Opportunity (Apr 2002) (E.O. 11246).
- 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Dec 2001) (38 U.S.C. 4212).
- 52.222-36, Affirmative Action for Workers with Disabilities (Jun 1998) (29 U.S.C. 793).
- 52.222-37, Employment Reports on Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Dec 2001) (38 U.S.C. 4212).  
3301 note).
- 52.225-13, Restrictions on Certain Foreign Purchases (Dec 2003) (E.o.s, proclamations, and statutes administered by the Office of Foreign Assets Control of the Department of the Treasury).
- 52.232-33, Payment by Electronic Funds Transfer-Central Contractor Registration (Oct 2003) (31 U.S.C. 3332).
- 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (Apr 2003) (46 U.S.C. Appx 1241 and 10 U.S.C. 2631)..

(d) Comptroller General Examination of Record. The Contractor shall comply with the provisions of this paragraph (d) if this contract was awarded using other than sealed bid, is in excess of the simplified acquisition threshold, and does not contain the clause at 52.215-2, Audit and Records-Negotiation.

(1) The Comptroller General of the United States, or an authorized representative of the Comptroller General, shall have access to and right to examine any of the Contractor's directly pertinent records involving transactions related to this contract.

(2) The Contractor shall make available at its offices at all reasonable times the records, materials, and other evidence for examination, audit, or reproduction, until 3 years after final payment under this contract or for any shorter period specified in FAR Subpart 4.7, Contractor Records Retention, of the other clauses of this contract. If this contract is completely or partially terminated, the records relating to the work terminated shall be made available for 3 years after any resulting final termination settlement. Records relating to appeals under the disputes clause or to litigation or the settlement of claims arising under or relating to this contract shall be made available until such appeals, litigation, or claims are finally resolved.

(3) As used in this clause, records include books, documents, accounting procedures and practices, and other data, regardless of type and regardless of form. This does not require the Contractor to create or maintain any record that the Contractor does not maintain in the ordinary course of business or pursuant to a provision of law.

(e)(1) Notwithstanding the requirements of the clauses in paragraphs (a), (b), (c), and (d) of this clause, the Contractor is not required to flow down any FAR clause, other than those in paragraphs (i) through (vi) of this paragraph in a subcontract for commercial items. Unless otherwise indicated below, the extent of the flow down shall be as required by the clause-

(i) 52.219-8, Utilization of Small Business Concerns (May 2004) (15 U.S.C. 637(d)(2) and (3)), in all subcontracts that offer further subcontracting opportunities. If the subcontract (except subcontracts to small business concerns) exceeds \$500,000 (\$1,000,000 for construction of any public facility), the subcontractor must include 52.219-8 in lower tier subcontracts that offer subcontracting opportunities.

(ii) 52.222-26, Equal Opportunity (Apr 2002) (E.O. 11246).

(iii) 52.222-35, Equal Opportunity for Special Disabled Veterans, Veterans of the Vietnam Era, and Other Eligible Veterans (Dec 2001) (38 U.S.C. 4212).

(iv) 52.222-36, Affirmative Action for Workers with Disabilities (June 1998) (29 U.S.C. 793).

(v) 52.222-41, Service Contract Act of 1965, as Amended (May 1989), flow down required for all subcontracts subject to the Service Contract Act of 1965 (41 U.S.C. 351, et seq.).

(vi) 52.247-64, Preference for Privately Owned U.S.-Flag Commercial Vessels (Apr 2003) (46 U.S.C. Appx 1241 and 10 U.S.C. 2631). Flow down required in accordance with paragraph (d) of FAR clause 52.247-64.

(2) While not required, the contractor may include in its subcontracts for commercial items a minimal number of additional clauses necessary to satisfy its contractual obligations.

(End of clause)

### **3. DFARS 252.212-7001 CONTRACT TERMS AND CONDITIONS REQUIRED TO IMPLEMENT STATUTES OR EXECUTIVE ORDERS APPLICABLE TO DEFENSE ACQUISITIONS OF COMMERCIAL ITEMS (JUN 2004)**

(a) The Contractor agrees to comply with the following Federal Acquisition Regulation (FAR) clause which, if checked, is included in this contract by reference to implement a provision of law applicable to acquisitions of commercial items or components.

52.203-3 Gratuities (APR 1984) (10 U.S.C. 2207)

(b) The Contractor agrees to comply with any clause that is checked on the following list of Defense FAR Supplement clauses which, if checked, is included in this contract by reference to implement provisions of law or Executive orders applicable to acquisitions of commercial items or components.

252.219-7003	Small, Small Disadvantaged and Women-Owned Small Business Subcontracting Plan (DoD Contracts) (APR 1996) (15 U.S.C. 637).
252.225-7001	Buy American Act and Balance of Payments Program (APR 2003)

(41 U.S.C. 10a-10d, E.O. 10582).  
252.225-7012 Preference for Certain Domestic Commodities (JUN 2004) (10 U.S.C. 2533a).  
252.243-7002 Requests for Equitable Adjustment (MAR 1998) (10 U.S.C. 2410).  
252.247-7023 Transportation of Supplies by Sea (MAY 2002)  
252.247-7024 Notification of Transportation of Supplies by Sea (MAR 2000) (10 U.S.C. 2631).

(c) In addition to the clauses listed in paragraph (e) of the Contract Terms and Conditions Required to Implement Statutes or Executive Orders—Commercial Items clause of this contract (FAR 52.212-5), the Contractor shall include the terms of the following clauses, if applicable, in subcontracts for commercial items or commercial components, awarded at any tier under this contract:

252.225-7014 Preference for Domestic Specialty Metals, Alternate I  
(APR 2003) (10 U.S.C. 2533a).  
252.247-7023 Transportation of Supplies by Sea (MAY 2002) (10 U.S.C. 2631).  
252.247-7024 Notification of Transportation of Supplies by Sea  
(MAR 2000) (10 U.S.C. 2631).

(End of clause)

(END OF SECTION)